



BUCCINO  
LEADERSHIP INSTITUTE

SETON HALL UNIVERSITY

## JULIE CROTTY



### Professional Experience:

- *Principal Consultant*, LUMI Coaching & Leadership Development
- *Consulting Partner*, Summit Leadership Partners
- *Senior Consultant*, YSC  
*Deputy Director*, Mediation & Business Strategy, FINRA  
*Contract Mediator*, US EEOC  
*Mediator/Attorney*, NYC Commission on Human Rights

### Education:

- J.D./M.B.A., Cornell Law School & Johnson School of Management, Cornell
- B.A., Cornell University, Psychology
- Screenwriting Certificate, The New School

### Professional Affiliations:

- New York State Bar, Admitted
- President's Council of Cornell Women (former Chair), Cornell Mosaic
- International Coach Federation (ICF, in process)

### Professional Background

Julie Crotty is the Founder and Principal Consultant of LUMI Coaching & Leadership Development, a leadership development company focused on talent strategy, assessing C-Suite and high potential talent for selection and development, executive coaching and leadership training. She partners with Heads of Talent and CHROs in private equity firms and companies in transition to determine people strategy to grow and turn companies around. Julie helps people enhance communication, networking, presentation, business development, and conflict management skills. She improves team dynamics through facilitations and mediations. Julie also specializes in assisting lawyers with career development in traditional and non-traditional paths.

Julie has a track record of providing quality insights and solutions that help companies and individuals adjust to meet the rapidly changing needs in dynamic business environments. Julie works at all career stages – from helping companies select and develop executive talent by providing comprehensive assessments to facilitating skill-building workshops for young professionals in global companies. She has worked across many industries including private equity, financial, pharmaceutical, government, regulatory, energy, sports, entertainment, supply chain, IT, education and non-profit. She has coaching many executives assisting them with achieving greater results and success in their day to day and overall careers. She has led workshops throughout the US, in Santiago, Toronto and Hong Kong.

While leading LUMI Coaching & Leadership Development, Julie is also a Consulting Partner with Summit Leadership Partners. Before that, Julie worked for several years as a senior consultant at the global leadership consultancy, YSC. Prior to leadership consulting, she was a mediator for 20 years during which time she ran the national mediation program for FINRA (a US financial regulator) for 10 years, was a contract mediator for the US EEOC for 10 years and a full-time mediator for the NYC Commission on Human Rights for 5 years. She has taught mediation and conflict resolution and created award-winning short educational films on the topics.

Julie holds a JD/MBA along with a BA in Psychology from Cornell University. She is a member of the NYS Bar, is in the process of becoming ICF Certified and is certified in Hogan Assessments, and experienced with LVI, DiSC, FIRO-B, Watson Glaser, TKI among others.

Julie enjoys filmmaking and sports. She played semi-professional basketball in Ireland and New Zealand following graduation.